

Business News

The Voice of the Roselle Chamber of Commerce & Industry

April 2019

Volume XXVII Issue 4



Annual Golf Outing Wednesday, May 8

Calling on all Golfers, Duffers, Hacks, Flog-ers and Caddyshack enthusiasts, as well as Sponsors, Donors and Volunteers! Spring has Sprung and that means it's time for the Roselle Chamber of Commerce's Annual Golf Outing! It's always first and always the BEST!

This year's Golf Outing at Bloomingdale Golf Club promises an entertaining day of golf, no real talent necessary, it's a scramble! Range balls, greens fee with cart, beverages, fresh fruit and fine cigars on the course are included for your enjoyment. Registration begins at 10:30 am with an excellent lunch cookout on the veranda featuring hamburgers, sausage and more! Each Golfer receives a gift at registration, an opportunity to participate in the raffle, and plays for prizes on the course. Prizes will be awarded for Longest Drive, Hole-in-One, and Closest-to-the-Pin. After a day of fun on the Golf Course, a few beverages and a lot of fresh air, your appetite will

be satisfied by our Famous Pig Roast dinner and all the trimmings that go along with it.

Look inside this newsletter for your golf reservation form, and a form for sponsorship, raffle prize donations and volunteers. Be sure to respond by Friday, April 12 to receive Early Bird Foursome discount!

For additional information about outing, sponsorships or donations, call Gail Croson at the Chamber office, (630) 894-3010.

- ◆ Gifts for all Golfers!
- ◆ Practice Range, Greens Fee with Cart
- ◆ Beverages, Fruit & Cigars on Course
 - ◆ Par 3 Games & Skill Contests
 - ◆ Lunch Cook-Out on Veranda
 - ◆ Famous Pig Roast Dinner with Ribs & Chicken
- ◆ Enormous Raffle with Great Prizes & More!

Upcoming Events... *Mark your calendar!*

Tuesday, April 16, 7:30 am – Member Breakfast

Bloomingdale Café, 24 W 507 Lake Street, Roselle
Tax bills are coming! Find out all you need to know from John T. Dabrowski, Bloomingdale Township Assessor.

Wednesday, April 24, 11:30 am – WIB Multi-Chamber Progressive Lunch

Holiday Inn & Suites, 150 S. Gary Avenue, Carol Stream
Attendees will choose their three tables of interest at registration.

Wednesday, April 24, 5:30 pm to 7:30 pm – Business After Hours

Affordable Office Interiors, 501 S. Gary Avenue, Roselle
Join us for complimentary beverage and appetizers.

Wednesday, May 8, 10:30 am registration – Annual Golf Outing

Bloomingdale Golf Club, 181 Glen Ellyn Road, Bloomingdale
First and best outing of the season!

Board of Directors

President John T. Dabrowski
Bloomingtondale Township Assessor

Vice President Susan Sargent
Roselle Bank & Trust

Secretary Norm Hendle
Ventura 21, Inc.

Treasurer Jay P. Mueller, DDS
Mueller & Associates

Directors

Lynne Uhl
ABM Commercial Flooring, Inc.

Chris Bryan
Chris Bryan Insurance Agency, Inc.

Patrick Devitt
Village of Roselle Trustee

Jenny Yockey
Friendly Ford

John Binneboese
Itasca Bank & Trust Co.

Kevin Weslock
Langner Eye Care

Director Emeritus Jim Hodgdon
The HBC Insurance Group

Executive Director Gail Croson

Letter from the President

By now you will have received an invitation packet for our Annual Golf Outing on Wednesday, May 8th at Bloomingtondale Golf Club.

The golf package includes lunch, dinner and amenities that make for a day filled with friends, laughs, food, drink, and of course, golf. While “Mother Nature” has been toying with us this season and all eyes will be focused on the “Doppler Guy”, no worries, we are prepared! All golfers will receive a top-of-the-line golf umbrella. Not a golfer? Consider joining us for our famous pig roast dinner! We’re also seeking sponsors, donors and volunteers.

Please review the enclosed forms to consider your participation. Be sure to take advantage of our Early Bird foursome discount for those who respond by April 12th.

At this month’s Member Breakfast, we’ll discuss the 2019 Quad Year for taxes payable in 2020. You may ask, what does Quad Year mean? Join us for this informative presentation to learn how the 2019 assessment process may affect you. Later in the month, we’ll participate in the Annual Progressive Tables of Interest Multi-Chamber Lunch on April 24th, and later that day we’ll meet at Affordable Office Interiors for Business After Hours.

I look forward to seeing you at the Golf Outing and our upcoming events.



John T. Dabrowski
Bloomingtondale Township Assessor

Roselle Chamber Business News

Editor: Gail Croson, Executive Director

Please direct your comments, questions and/or ideas to:
1350 W. Lake Street, Suite A, Roselle, IL 60172
(630) 894-3010
executivedirector@rosellechamber.com
www.rosellechamber.com

Special Assistance: *Roselle Bank & Trust*

Layout, design and printing services provided by: *Printing Plus of Roselle, Inc.*

The views and/or advertisement expressed herein are those of the author and/or advertiser and do not reflect the views of the Roselle Chamber of Commerce & Industry, its members, its officers or its directors.

The experience you need and the attention you deserve

GJM MARTUCCI LAW

Over 30 years experience
Call for a free initial
office consultation

Bankruptcy – Chapters 7 & 13
Injuries / Workers' Comp
Criminal / DUI / Juvenile
Civil & More

Gregory J. Martucci, Attorney Licensed Illinois, Federal & U.S. Supreme Court Bar

630.980.8333 www.martuccilaw.com 203 E. Irving Park Rd Roselle

Joseph G. Salerno

Rosario D.

SALERNO'S SONS

Funeral Homes

Galewood Chapels
1857 N. Harlem Avenue
Chicago, IL 60707-3716
Tel (773) 889-1700
Fax (773) 889-0187

Rosedale Chapels
450 W. Lake Street
Roselle, IL 60172-3545
Tel (630) 889-1700
Fax (630) 582-5238

Printing Plus

OF ROSELLE, INC.

205 E. Irving Park Road
Roselle, IL 60172

(630) 893-0410

www.PrintingPlus.net

- color printing
- custom forms
- labels & folders
- legal copying
- promo products
- apparel
- ... and more!

Your local source for professional printing and brand marketing services since 1977.



In Business Since 1999

Ron Masciola, President

630.973.0642

www.masplumbing.com

service@masplumbing.com

Licensed • Insured • Bonded

Rodding, Jetting, Video Inspection, Water Heaters, Backflow Testing, Maintenance, Service Work, Remodeling, New Construction

820 W. Lake St., Unit 208, Roselle, IL 60172

Ph 630.924.0665 • Fax 630.924.7274

Bloomington Township Assessors Office

6N050 Rosedale Ave. Bloomington, IL 60108

JOHN T. DABROWSKI
Township Assessor

Certified Illinois Assessing Official

(630) 529-6927

www.bloomingtontownshipassessor.com



Last month we remembered and celebrated the life of our friend, Joe Salerno owner and CEO of Salerno's Rosedale in Roselle and Galewood Chapels in Chicago.

Joe was known to be a pillar of the Bloomingdale Township community for nearly 30 years. His positive influence could be felt

everywhere. Joe served as chairman of the Roselle Chamber of Commerce & Industry, and director of the Taste of Roselle Commission. Joe actively participated with the Bloomingdale Lions Club, the Bloomingdale Parks Foundation, and the Chicagoland Italian-American Charitable Organization (or CIACO). Joe regularly supported the Bloomingdale Shop With A Cop program as well as D.A.R.E. programs in area schools.

Joe was first elected as a Bloomingdale Township Trustee in 2001 then re-elected in 2005, 2009, 2013 and 2017. In 2004, CIACO honored Joe as its "Man of the Year." Joe was named as the Chamber's Business Person of the Year in 1999. Later in 2008, the Roselle Chamber re-named its "Business Person of the Year" award after Joe in recognition of his dedicated service to the Chamber and the community. Joe was a fixture at the annual Rose Parade announcing entries from the review stand, and at the annual Taste of Roselle event calling bingo at the Chamber's tent for nearly 20 years.

His friendship and support will be greatly missed by all.

Business Booths at Taste



It's not too early to start thinking about your participation at this year's Taste of Roselle to be held on Friday, August 2 through Sunday, August 4. This is a terrific opportunity for Chamber members to showcase their businesses at this well-attended community event. The

Taste Commission is accepting applications for business booths via the Village's site at roselle.il.us via the Forms Center found on the Concerns & Requests page.

Welcome New Members!



Fulton Technologies, Inc.

160 N. Garden Avenue
Roselle, IL 60172

(708) 860-2713 | www.fultontechinc.com
Electrical & wireless contractor.

Pollyanna Brewing Co. Roselare

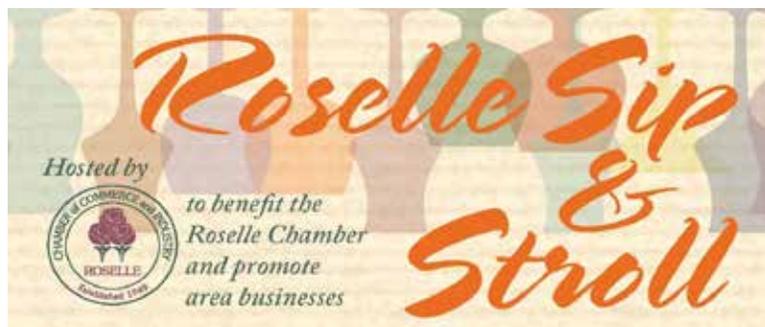
245 E. Main Street
Roselle, IL 60172
(847) 285-1909

Local craft brewery with a 100 seat tap room and a 100 seat outdoor beer garden offering 24 of their beers on tap.

Schaumburg Boomers Baseball

1999 S. Springinsguth Road
Schaumburg, IL 60193
(847) 461-3695 | www.boomersbaseball.com
Independent professional baseball team.

Please update your Chamber Membership Directory and Community Directory, and welcome our new members and contacts at an upcoming meeting. And remember...
it's good business to do business with Chamber members.



Sip & Stroll 2019

Due to popular demand, Sip & Stroll is returning! So while you're thinking about it, block out your calendar for Saturday, July 13 from 1:00 pm to 6:00 pm. This event sold out last year, be sure to purchase your tickets early! Watch for more information and ticket sales in future Chamber newsletters and eNews.

MARK
DRUGS ROSELLE

Dr. Mark H. Mandel, Pharm D
Prescription Compounding Specialists

(630) 529-3400

**Human & Veterinary Medication
Pain Management & Bio-Identical Hormones
Medical Equipment & Mastectomy Boutique**

384 E. Irving Park Road • Roselle, IL 60172
(In the Roselle Commons)

**Space Available!
Call (630) 894-3010**



Mike Corliss

153 W. Irving Park Rd.
Roselle, IL 60172
www.djrcleaning.com

Phone: 630.893.0757

Mobile: 630.514.7709

Fax: 630.893.8216

mcorliss@djrcleaning.com

Specializing in
Quality Service since 1991

HT
HOVDE & TUFO LAW

Michael D. Hovde, Jr. | Attorney

107 South Third Street, Suite 3, Bloomingdale, IL 60108
OFFICE (630) 894-8500 | FAX (630) 894-0078
mike@chicagolegal.com

ITB **Itasca Bank & Trust Co.**
Together we'll shape the future

John Binneboese
Senior Vice President

Phone: 630-773-0350

Fax: 630-295-8669

johnbinneboese@itascabank.com
www.itascabank.com

ITASCA 308 West Irving Park Road, Itasca, Illinois 60143

ROSELLE One East Irving Park Road, Roselle, Illinois 60172



1360 Lake St. • Roselle
847-278-1666 • Fax: 847-278-1690 • www.rookiespub.com

Len's **ACE** Hardware

425 E. Maple Avenue, Roselle
Phone (630) 529-2251 • Fax (630) 529-2281
OPEN 7 DAYS!



We're Serious About Service!



FIRST EAGLE BANK

Ursula Czop
Senior Relationship Banker
uczop@febank.com

1040 East Lake Street | Hanover Park, IL 60133
T 630.893.3800 | F 630.893.9334 | D 630.893.2130
www.febank.com

Space Available!
Call (630) 894-3010

WOOD DALE ELECTRICAL CONSTRUCTION, INC.

Electrical Construction, Inc. | Electrical Design Build

TOM KOWALSKI

p 630.295.9100 | c 630.464.8883 | f 630.295.9160
65 North Garden Avenue | Roselle, Illinois 60172
tom.k@wooddaleelectric.com



Electronic Recycling Program

Bloomington Township Highway Department is participating in the Unwanted Electronic Recycling Program for Township residents at no cost to taxpayers. Electronic recycling events are held the first Saturday of every month (except holiday weekends) April through December from 8:00 am to noon. Electronics may be brought to the Highway Department at 6N030 Rosedale Avenue in Bloomingtondale.

The recycling program is for township residents only. Please be certain to bring proof of Township residency - no exceptions! Also, please bring enough assistance with you to remove your recyclables from your vehicle. The Township cannot be responsible for any damage to vehicles.

The area is under surveillance, please do NOT drop off any electronics, at any time, other than on the specified recycling dates.

Equipment that can be accepted includes:

Computers and Peripherals: CPU's, laptops, monitors, flat panels, keyboards, mice, cable, printers, plotters, external hard drives, tape drives, network hardware (i.e.: servers, routers, hubs), communication hardware (i.e.:modems), and subassemblies of any of the above.

Data Center Equipment: Power Distribution Units (PDU's), uninterrupted power supplies (UPS Systems).

Office and Telecommunication Equipment: Copiers, fax machines, phone systems, cell phones, hand held devices, projection equipment, audio equipment, video equipment, TV's, calculators, security equipment, and typewriters.

Please note, there is a limit of one TV per vehicle per month.

For more information, call the Bloomington Township Highway Department at (630) 529-5221.

5 Tips for your Next Networking Event



One of the perks of being a Chamber member is all the networking opportunities we provide. Our Board of Directors works diligently to organize a variety of activities ranging from after-hours events and membership meetings to annual & powerful events like the Golf Outing, Rose

Parade, Taste of Roselle and more. We plan and help organize the details - locations, setting, topics, food - and pave the way for YOU to meet other businesses and connect with them.

While a room full of business leaders might seem intimidating, it offers a limitless number of potentially prosperous interactions. It is an investment in your business and can yield great results for years to come.

Today, we will share several tips to get you in the right mindset for the next networking event you plan to attend. You have probably heard enough about practicing your elevator speech and giving out your business card so we will skip the obvious and dig right in to other pointers.

1. While introducing yourself and talking about what you do is important, at least 90% of your interaction should be about the other person not you! People tend to get carried away and talk more about their products/services in hopes of selling more which limits their networking efforts and turns people off right away. If you are meeting someone for the first time, focus all your attention on listening to them and asking questions to show your interest.
2. Provide value before asking for favors! Building a relationship with your connections should be your number one goal. Don't expect people you just met to go out of their way to benefit you. It's a two-way street and the sooner you start giving, the more you will receive later. Show your connections that you are interested in their success, not just focused on yours.
3. Many people get into the habit of spending the majority of their time with someone they know and like, but that defeats the purpose of attending a networking event! Your goal is to expand your network by building new connections. Manage your time strategically to allow you to meet new people and reconnect with old ones.

(Continued on page 8)

Susan A. DiMeo-Sargent
Vice President Branch Manager

ssargent@bloomingdalebank.com
T | 630-529-0100
F | 630-529-0154



1350 West Lake Street
Roselle, IL 60172



Mark Koch

Office: 630-307-5900
Fax: 630-307-5908
Cell: 630-561-0181
topitexteriors@att.net
www.topitexteriors.com

*Your Satisfaction Is
Our Top Priority*

Gloria Warnimont
Associate Broker
gloriawarnimont@gmail.com
Cell: 630-261-5136
Office: 630-307-9055
Fax: 630-307-1002

RE/MAX
RE/MAX Central
455 N. Roselle Rd.
Roselle, IL 60172

Each Office is Independently Owned and Operated

brunch
Breakfast • Lunch
Cafe

1500 W. Lake Street
Roselle, IL 60172
(630) 924-3057



Rayleen Panicola
Assistant Vice President, Office Manager
630.912.2664 | rpanicola@panamerbank.com

Patrick Giuliano
Assistant Vice President, Jr. Relationship Executive
708.273.8142 | pgiuliano@panamerbank.com

panamerbank.com

It all starts
with a cup
of coffee.



(630) 893-0444

LOCK & KEY, INC.

ILL. LC#0192-000107

800 W. Lake St., Suite 122-124, Roselle, IL 60172



Michael A. Procaccio

24 E. Irving Park Road
Roselle, Illinois 60172

630-924-2400
Fax 630-924-1400

www.pfsgi.com

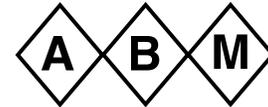


Brad Murphy, CPA
Staff Accountant

845 Oakton St, Elk Grove Village, IL 60007

Phone: 847.956.1040
Fax: 847.956.6780

bmurphy@portebrown.com
www.portebrown.com



Commercial Flooring, Inc.

52 Congress Circle West, Unit 12, Roselle, IL 60172

Albert A. Lucenti II

President

(630) 924-7766

FAX (630) 924-7794

(630) 417-8360 Cell albert-a-l@abmcommercialflooring.com

Meeting & Banquet Hall

Plan your next meeting or function with us!

Affordable Hall Facilities to accommodate up to 120.

Wi-Fi Access

Electronically Equipped for Your Presentation.



**Northwest DuPage
American Legion Post 1084
344 East Maple Avenue
Roselle IL**



(630) 894-8524 www.post1084.com

Space Available!
Call (630) 894-3010

Mister Natural Services, Inc.

301 E. IRVING PARK ROAD, ROSELLE, IL 60172

(630) 980-7571

PROFESSIONAL CLEANING OF

- CARPET, AREA RUGS & BLINDS
- LEATHER & UPHOLSTERY
- WATER RESTORATION
- JANITORIAL SERVICES

Established
1973

I.I.C.R.C.
Certified

DRYER VENT
CLEANING



AIR DUCT
CLEANING

PROFESSIONAL CARPET & FURNITURE CLEANING



FOR YOUTH DEVELOPMENT™
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

CAMPANELLI YMCA

There's something for everyone!

- Fitness Center with Indoor Track
- Basketball Courts
- Group Exercise Classes
- Active Older Adult Classes
- Personal Training
- Indoor Pool/Whirlpool
- Swim Lessons
- Preschool
- Before & After School Child Care

300 W. Wise Rd, Schaumburg, IL 60193
847.891.9622 | www.campanelliyymca.org



FRIENDLY
Ford

Jenny Yockey

jyockey@friendlyford.com

333 East Irving Park Rd. • Roselle, IL 60172
www.friendlyford.com

Main: (630) 924-8686 ext. 8323
Fax: (630) 924-5024

electri-flex



JASON KINANDER
CEO

ELECTRI-FLEX COMPANY

P.O. BOX 72260
222 WEST CENTRAL AVENUE
ROSELLE, ILLINOIS 60172-1994
www.electriflex.com

PHONE: 630-529-2920
MOBILE: 630-632-9449
FAX: 630-529-0482
jwk@electriflex.com



Roselle Chamber of Commerce and Industry
1350 W. Lake Street, Suite A
Roselle, IL 60172

5 Tips for your Next Networking Event

(Continued from page 6)

4. Attend more than one type of event and make networking a regular activity! Don't pick one type of event and stick to it. Take advantage of the different benefits you can get from the various types of events. Smaller, casual networking events provide more intimacy and give you a chance to connect on a deeper level. Bigger, annual events can generate a lot of exposure to your business and present you to the community as a leader in your field.
5. Save contact information on your phone and don't just rely on keeping business cards. Business cards are very easy to lose or misplace. It is a good idea to get into the practice of saving contact information on your phone as soon as you leave the event.

Start using these tips at our upcoming events and watch your connections grow!

Reserve Your Position in the Rose Parade!

The 60th Annual Rose Parade is set for Sunday, June 2; lineup at 12:30 pm, step off at 2:00 pm. Parade entry applications are pouring into the Chamber office with expectations of another fabulous parade, and there's always room for more! Take this opportunity to get

exposure for your business at this popular community event by participating in this year's parade. You'll discover not only is this a great way to promote your business, but you'll have fun at the same time!



Look for your parade application inside this newsletter. Applications are due to the Chamber office by April 26. For additional information, call Gail Croson at the Chamber office, (630) 894-3010.

The Parade Committee is looking for volunteers to help with assembly on Sunday, June 2. If interested, please contact Gail Croson at (630) 894-3010 or executivedirector@rosellechamber.com.

